

Hardee Correctional 20 Month Maintenance Record

Logged 14,780 total hrs in 20 months = 739 hrs/month

DIESEL

$$\frac{739\text{hrs}}{1\text{ month}} \times \frac{.125\text{gal}}{1\text{ hr}} \times \frac{\$4}{1\text{ gal}} = \frac{\$370}{1\text{ month}}$$

GAS

$$\frac{739\text{hrs}}{1\text{ month}} \times \frac{.375\text{gal}}{1\text{ hr}} \times \frac{\$4}{1\text{ gal}} = \frac{\$1108}{1\text{ month}}$$

GAS

DIESEL

DIFFERENCE

$\$1108 \text{ per month} - \$370 \text{ per month} = \738 per month

Hardee Correctional, running 12, 624D mowers, saved **\$61** per mower per month

SARLO 624D

SARLO 624

-

\$1645

\$623

The \$1021 difference is made up in less than two years

$\$61 \text{ per month (savings)} \times 18 \text{ months} = \1098

Hardee's Sarlo Diesels will have saved enough gas in less than two years to pay for themselves....

Hardee Correctional 20 Month Maintenance Record

Logged **14,780** total hrs over 20 months = **739** hrs per month
/ 12 mowers =

61.58 hrs per mower/month

61.58 hrs X 20 months = **1,231** hrs per mower in 20 months

From this point,

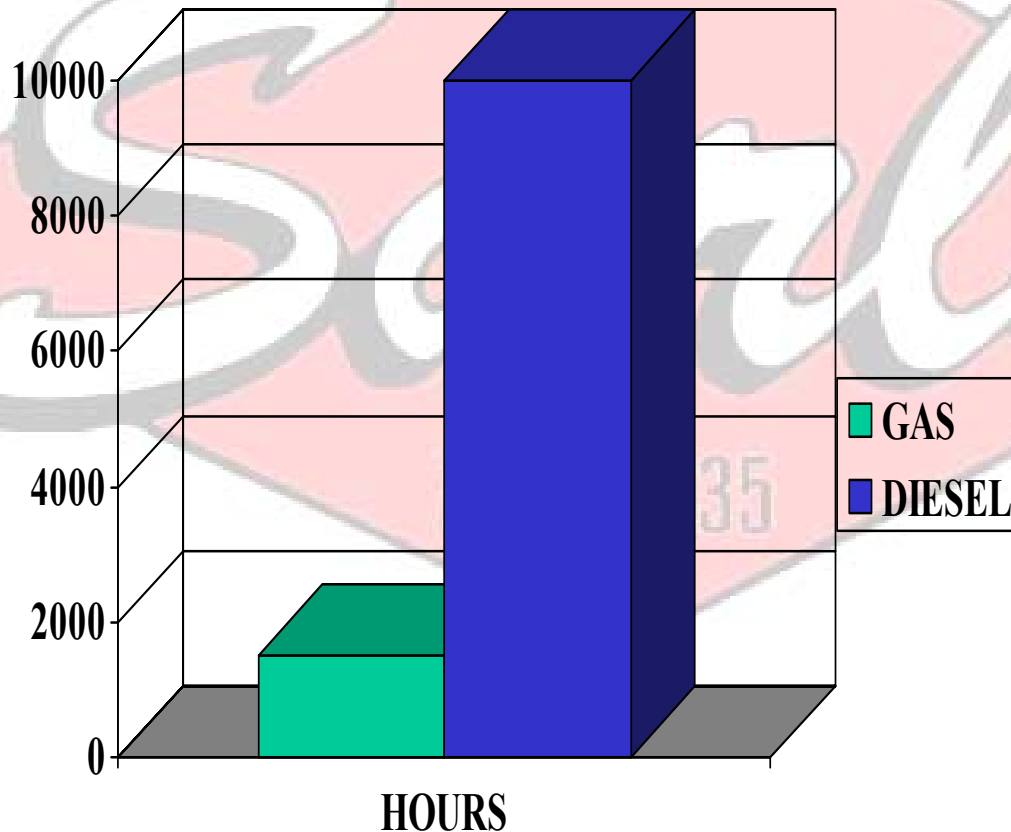
How much longer will each engine last? ®

Since 1935

Engine Life Expectancy

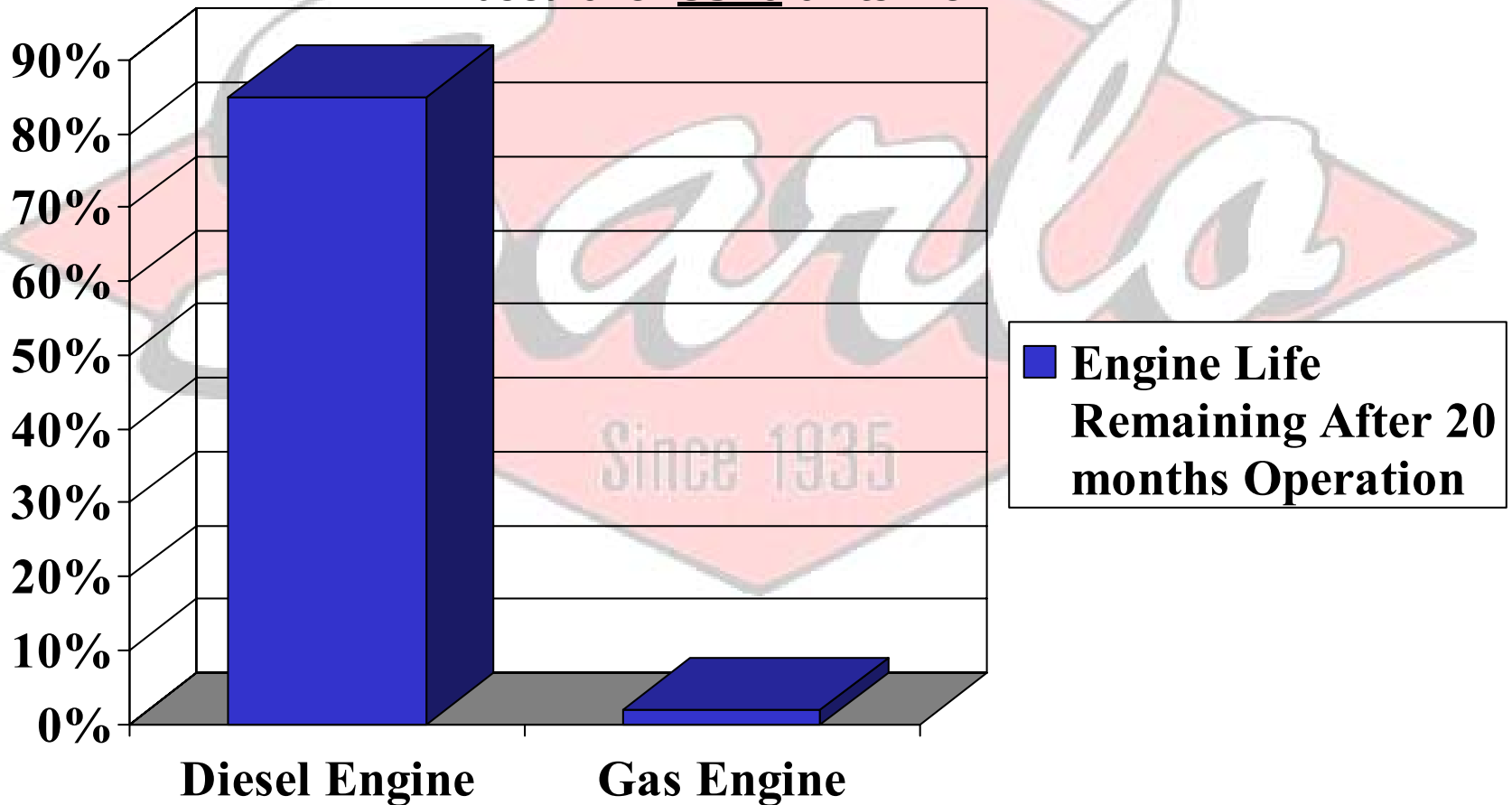
- Gas = 1,500 Hrs

- Diesel = 10,000 Hrs



Our Diesel engine is rated for 10,000 operating hours

- After 20 months, (approx 1,231hrs) our Diesel has used only about **12%** of its life
- A gas engine, normally rated for a maximum of 1,500 operating hours, has used over **83%** of its life



36 MONTH REPORT (PROJECTED)

Diesel

\$30.84 fuel /month X 36 months
= \$1,110 per
mower

Gas

\$92.34 fuel /month X 36 months
= \$3,324 per
mower

\$3324 - \$1110 = \$2214 Savings per mower

Projected Fuel Expenses (36 Months)

